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The **Cutter's Edge**



In This Issue

ACCHI Convention
in Saskatoon Dec. 2-5

Drug and Alcohol
Clearinghouse

LSW Tires: Reduce Road
Lope & Increase Speed

One Sleeve Harvesting
One Unique Name



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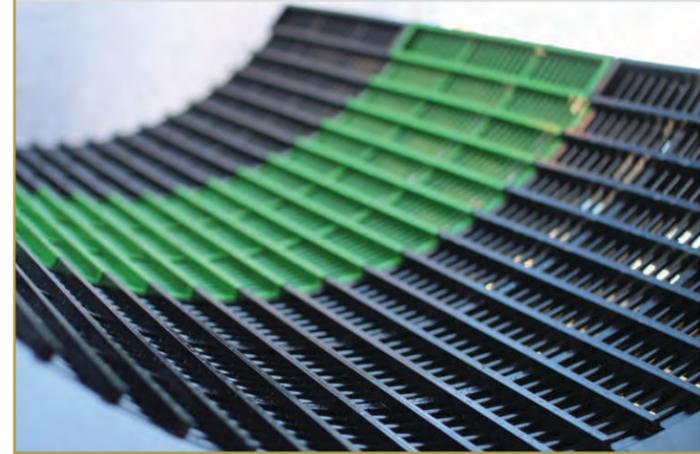
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President's Message

It doesn't feel like long ago that we published the first "The Cutter's Edge" however it was in July, 2011. We strived to produce an agricultural magazine with current and relevant harvesting information. Today we are proud to deliver you the twenty second issue! We continue to bring you a publication chock full of the latest in technology, harvesting challenges and fascinating articles featuring our harvest family.

ACCHI truly is a close knit group. When I started out and attended my first ACCHI convention I met a well-established custom harvester and he guided me and showed me the ropes from lining up work in the U.S. to border paperwork. During the harvest run my crew has jumped in to lend a helping hand to other fellow crews. There are so many benefits to the comradaries made through ACCHI and taking a membership. If you are thinking of joining our group contact me and I would gladly discuss them all with you.

It's time to dive into another issue! Learn about The Clearinghouse that started in January, 2020. The online database gives employers access to information about Commercial Driver's License driver drug and alcohol program violations. This issue's harvester profile is about One Sleeve Harvesting. Gloria and Victor Allison, along with their son Jordan, are a skilled Saskatchewan team that started their business in 2003. In our dealer profile Titan discusses the advantages of low sidewall technology tires to custom harvesters. Enjoy these articles plus much more.

I hope everyone had success this year despite the drought. I hope to speak with many of you at our annual convention in December. As always contact me with any ideas, challenges or successes.

Office Manager: Lynn Prevost
306-322-8200 or 306-322-7901
Email: lprevost@xplornet.ca

From the ACCHI Office

Wow what a year this is turning out to be. We survived the pandemic with no issues at our household. Now we are dealing with the drought throughout many states and into Canada. I thought last years harvest was one for history due to the masks and other issues, however we are dealing with a whole new situation now due to limited moisture.

On the bright side, at the present time, we are making plans to go ahead with our Annual Meeting and Convention. We will once again be hosted by The Saskatoon Inn and the CNH Training Centre where our events will take place. If you are interested in attending, please feel free to call the office. The dates are December 3 and 4 which will be full days of information. You can book your hotel room by calling the Saskatoon Inn at 306-242-1440. Room rates are \$139.00 per night. Also please phone our office to register.

The world has had many changes with the pandemic and the variants that keep popping up. It is up to each one of us individually to adapt to that change. For some it is harder than others. Whatever the situation we must rely on a Power greater than us.

As far as farmers looking for harvesters the office calls have been quiet. This is understandable because most farmers have a combine. Those in need please call the office and we will find one of our capable custom harvesters to help cover those acres for you. The office numbers are 306-322-8200 or 306-322-7901.

If you are a harvester who is looking to be part of a great group who are here to help our fellow harvesters out, then you want to be a member of ACCHI. There are many perks to being a member; one on one with factory reps at convention, access to support from fellow members and more.

The office cell number is 306-322-8200. If you cannot reach me on that line please call 306-322-7901.



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2021 ACCHI Scholarships



Every year the Association of Canadian Custom Harvesters hands out two \$1,500.00 scholarships to qualifying individuals. These scholarships are given to recipients who have a relative that is a full-status member of our Association and who is continuing his or her education at a post-secondary institution. We ask that the recipients attend the ACCHI Convention the day of the presentation to accept their award.

The application is available by calling Lynn at the office at 306-322-8200 or 306-322-7901. The scholarship form can also be downloaded at www.acchi.com. Completed applications must be received on or before November 19, 2021.

The scholarship application is then forwarded to the scholarship committee. The applicants' names are not divulged to the judging committee. They are chosen on many different aspects. Good luck to all applicants!

LOW SIDEWALL TECHNOLOGY BY TITAN

Shorter Sidewall, Larger Wheel Help Reduce Road Lope and Increase Speeds

Article submitted by: Titan International Inc.



Custom harvesters are used to traveling and hauling grain bins and carts for long distances; however, they shouldn't have to experience road lope - the machine bouncing that commonly occurs with conventional farm tires - when roading at higher speeds. To help custom harvesters, Titan offers an industry-unique wheel and tire assembly design called Low Sidewall Technology® (LSW®). LSW technology features a larger rim diameter and a shorter sidewall compared to a standard tire, while maintaining the same outside diameter of a comparable conventional tire. They are designed to help eliminate ride quality problems such as power hop and road lope.

Goodyear® LSW® Technology Engineered and Manufactured by Titan

"LSW technology costs less than tracked alternatives and offers better performance than conventional tires," said Scott Sloan, Ag Product Manager at Titan. "The shorter sidewall dampens the swaying motion while traveling at high speeds and eliminates power hopping in high-drawbar applications. It also allows for carrying weight at up to 40 percent lower inflation pressures than a conventional farm tire, helping to reduce soil compaction and increase yields."

Titan offers LSW tires for a variety of equipment - including combines, tractors, grain carts and sprayers - and they provide benefits for countless applications and types of operations. When it comes to custom harvesting, in particular, the design can have a huge impact on productivity.

LSW Technology Tires Help Custom Harvester Duane Keller Get the Job Done

Duane Keller, owner of Keller Brothers Harvesting & Trucking Inc. in Ellis, Kansas, knows a thing or two about custom harvesting. In fact, he routinely travels from Kansas to Texas to the Canadian border and back - approximately 4,500 miles on the road - hauling carts and grain bins of crops including winter wheat, spring wheat, durum, canola, malt barley, milo, and high moisture corn. As a seasoned customer harvester, Duane has noticed that over the years the carts and tractors are getting bigger. This posed a question on how Duane and his team could continue to haul materials due to the size of the carts and tractors.

"We weigh about 66,000 pounds with 1,300-pound carts behind the tractor,"



Duane Keller - Keller Brothers Harvesting & Trucking Inc.



Keller Brothers Harvesting & Trucking Inc.
Ellis, Kansas

said Duane. "It's almost impossible to haul a 66,000-pound load on the most engineered trailer that you can buy so the alternative is to go to smaller tractors and smaller carts or use the tractor and cart you want and road them."

To use the heavy equipment and carts necessary for harvesting, roading was the best solution compared to hauling on a trailer. However, he was having major rode lope issues which would slow up his hauling time considerably.

"With the tires that we had from the OEM we were having lots of road lope and that was our main issue moving field to field with an empty combine 50-80 miles," said Duane. "Any little movement would trigger the combine to bounce, and it would slow up our moving time considerably."

That's when he decided to switch to Goodyear® Super Single tires with Titan's exclusive LSW Technology. He equipped his Case tractor with LSW1000/40R32 single fronts and LSW1100/45R46 single rears.

With Titan's LSW Technology it helped Duane unlock greater productivity as a custom harvester.

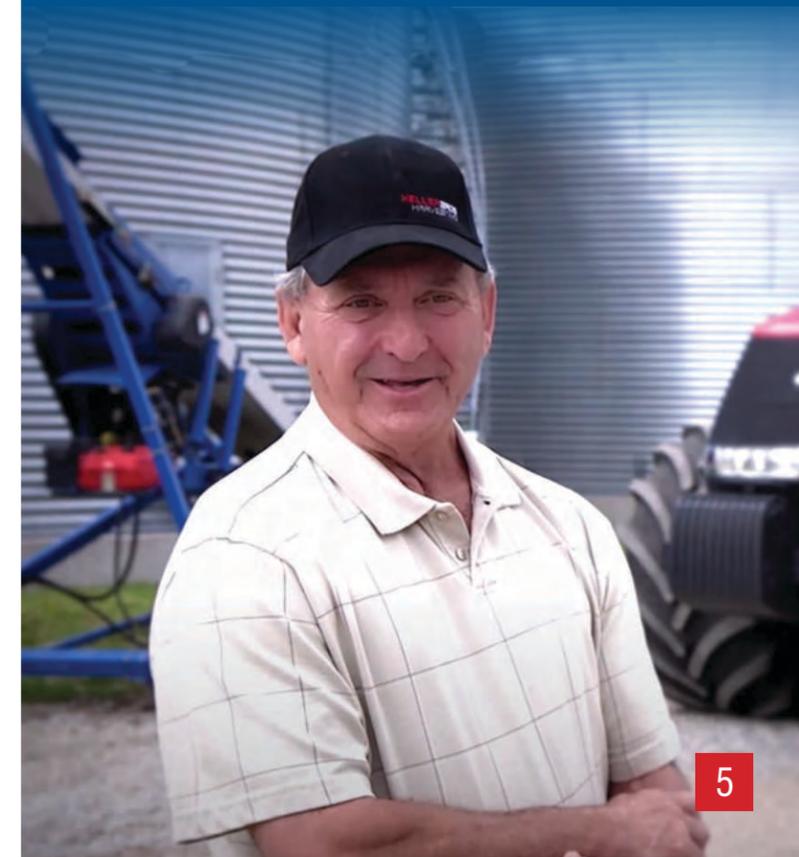
"The LSW option is a much better option," said Duane. "There's very little wear on them and a nice ride. They're actually easier than dual wheels. We have one tractor with LSW technology and two other tractors with duals, and the LSWs are a much-preferred ride over the duals."

By choosing Goodyear Farm Tires with Titan LSW Technology, Duane was able to reduce road lope and have a smoother ride on his 4,500-mile journey. And the tires have held up well too - still running strong after more than 18,000 miles of roading.

"Now we can get to the field in a hurry and get there safely," said Duane.

For more information on Goodyear Farm Tires with Titan LSW Technology, visit [titan-intl.com/supersingles](https://www.titan-intl.com/supersingles). To find a dealer near you, visit <https://www.titan-intl.com/find-dealer>.

“The LSW option is a much better option. There's very little wear on them and a nice ride. They're actually easier than dual wheels. We have one tractor with LSW technology and two other tractors with duals, and the LSWs are a much-preferred ride over the duals.”



ONE SLEEVE HARVESTING

The Story Behind the Unique Name

Article written by: Brigitte Kelly, Sundown Graphics



This seasoned and skilled team started their business in 2003 with no equipment, lots of questions and a very cool name... Gloria and Victor Allison both grew up on farms in Saskatchewan. They were high school sweethearts and Vic knew even back then that he wanted to get his own equipment someday. He spoke fondly of his childhood memories in the fields "Dad had an old John Deere combine and we'd ride in the hopper until it was full!"

Team Allison

Vic worked at John Deere in Swift Current, SK and Balzac, AB for 25 years, specializing in harvesting equipment while he raised his family with Gloria in Airdrie, Alberta. Gloria worked as an office manager for the provincial government and has recently retired from SAIT in Calgary, AB.

In 2008, Victor was specially selected to sit on a focus group in Moline, Illinois to give input on the next generation of John Deere combines. He was 1 of 9 people from across North America asked to participate in this forum and he had the great privilege to work and brainstorm with engineers and product developers at the John Deere headquarters, which we all know is an incredible honor for anyone in this business.

A downturn in the economy led to a layoff from the John Deere dealership in Balzac in 2015 and it finally seemed like the right time to follow their passions and start their family business.

Now Vic and Gloria travel the prairies and work fields together all over Alberta and Saskatchewan - with expansions into Manitoba and the United States in the works.

Jordan Allison followed in his father's footsteps, studied Heavy Duty Mechanics and is now working at the Kenworth dealership in Red Deer. He runs the combine with his Dad when his parents are close to home, and takes care of the accounting and some administration for One Sleeve when they are away. Jordan's role with the family business will likely remain fluid for quite some time as he juggles the ever-changing priorities of a young family and a fulltime career. Jordan's wife Jenn has a hand in the business as well, while also working as a paramedic. Their 2 1/2 year old daughter Bailey keeps them very busy too.

Vic and Gloria also have another daughter Janelle, married to Daniel and a grandson named Brooks. They are not currently involved in the family business, but have their own careers at this time.

And we wouldn't dare forget to introduce Maggie and Marley who are also treasured crew members that truly love their time in the combine!

It's All in the Name

A dangerous work place situation is what inspired their unique name. Jordan witnessed an accident at work while doing his apprenticeship for heavy mechanic. One of the guys was using a large drill to make holes in the side of the truck and the drill caught the arm of his coveralls and ripped the sleeve right off! Gladly no one was hurt that day. And the longer that

fellow walked around Kenworth with his one-armed coveralls, the more "One Sleeve" sounded like a super name for a trucking company!

Jordan instinctively registered the name way back in 2011... "just in case he'd need it someday..." And low and behold, when they decided to take the leap, Jordan offered up the name for the family business.

Jordan knew he had made the right choice about the name when they attended their very first Harvesters Convention and the speaker talked about the importance of a business name being "sticky". He leaned over to his dad and laughed... "We got that!"

"Our name gets a lot of attention. When people see our trucks parked on the streets, they want to know what we do and where the name came from" says Vic.

Growing Pains and Small Pleasures

The first years in business were not spent harvesting at all. The first years were about asking a lot of questions to a lot of people. The Allisons joined the Association of Canadian Custom Harvesters and met wonderful folks across the provinces. There were a lot of familiar faces and support from Victor's time with John Deere too.

Gloria and Vic purchased their first machine and started harvesting in 2016. They have harvested peas, canola, wheat, barley and oats. They got their second combine in 2019 and Vic says Gloria is great on it. Gloria hauls the 5th wheel trailer and 38' header trailers. She admits she gets some shocked looks sometimes... but Jordan says his mom's always been like this. "It's normal for us." He grew up with her being able to do anything and everything.

They're a terrific team because they don't lose a lot of time when things breakdown. Vic can fix almost anything while Gloria knows exactly which parts she needs and how to get them quickly. They are dedicated, hardworking and efficient. Jordan can also assist with machine repairs, so he's on speed dial for truck issues.

Gloria joked that she charged a dollar an acre more for her photography skills. She loves running out to get those Saskatchewan sunsets. They were getting so many beautiful photos that One Sleeve started putting out a calendar at Christmas every year as a thank you to their customers. The calendars feature Gloria's photos from that year's harvest. They try to include the customer's equipment and farm landscapes as well. They get excited to see if their farms were selected, and it has become a gift they look forward to.

Jordan wanted to do One Sleeve hats as well, so all new customers receive hats and calendars. "Hats and calendars, that's our thing... The customers love them."

So contact One Sleeve to get on that mailing list! Follow Gloria's amazing sunset photos on Facebook @onesleeveharvesting

*"We are a perfect team.
Vic & Jordan can fix anything
& Gloria can run any machinery."*

Drug and Alcohol CLEARINGHOUSE

Article written by: Tammy Gigolyk, Sundown Graphics
Bottom photo: Van Driesten Harvesting Ltd.



HealthyWorker, in southern Alberta, is the leading provider of occupational hygiene and occupational health services that custom harvest employers are required to perform with their workers. The professional clinic staff specialize in mobile audiometric testing, DOT drug and alcohol consortium services, and all types of pre-employment testing. Darcy Hansen RN, COHN(C), President of HealthyWorker, introduces us to the topic of the Drug and Alcohol Clearinghouse.

- The Clearinghouse has been operational since January, 2020. The US Department of Transportation (DOT) Federal Motor Carrier Safety Administration (FMCSA) has created the Drug and Alcohol Clearinghouse which is an online database that gives employers and government agencies real-time access to information about Commercial Driver's License (CDL) driver drug and alcohol program violations. This information includes violations like positive drug and alcohol test results and test refusals. The database also contains Return to Duty (RTD) status, process completion and follow up plan completion.
- The Clearinghouse can only be accessed by any employer that hires CDL drivers to operate in the US, the CDL drivers, and US Government Agencies. Every employer that operates commercial motor vehicles in the US must have a Clearinghouse account, perform a violations query on each driver prior to employment, and query the Clearinghouse annually for all drivers that they employ to confirm any violations that are present. All drivers that operate in the US must have a single account in the Clearinghouse, only one state or provincial licence is authorized per driver.



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How does the Clearinghouse improve highway and road safety for everyone? Hansen reports, "Prior to the Clearinghouse being established, the violations were reported by drivers to employers on the honour system. Now, the reporting of violations is mandatory in the Clearinghouse with strict rules for employers to not allow drivers with violations to operate commercial motor vehicles in the US unless the return to duty requirements have been satisfied by DOT." Custom Harvest employers have real time access to violations making pre-employment investigations easier. CMV drivers are now unable to conceal refused or failed drug tests. Drivers will also be flagged if they failed to complete a RTD substance abuse program.

Now it's easier than ever for custom harvesters to contribute to the role of improving road and highway safety. Visit <https://clearinghouse.fmcsa.dot.gov> to register.



Markets are Bracing for an Interest Rate Hike

HOW TO STAY AHEAD OF IT

Because it's a capital-intensive industry, agriculture can face shocks any time interest rates go up.

Higher interest rates can increase farmers' costs of borrowing and production, discourage investments and potentially lower farmland values.

Markets are bracing for the Bank of Canada to raise its policy interest rate in 2022, but farmers can act now to protect themselves.

For starters, reach out to lenders and strengthen those relationships.

"Having a good relationship while times are good can make navigating challenging times much easier," says Sharon Ardron, a farm management specialist with Manitoba Agriculture.

It's also easier to take preventative actions when there is time rather than react after the fact.

Loans

She says one of the most important steps to take now is to discuss available options, like converting variable loans into fixed interest rates.

StoneX's Meaghan Bell agrees. The senior cash broker and risk management associate says it makes sense for farmers concerned about higher rates to consider transferring some floating-rate operating loans to a three- to five-year fixed rate.

- "Generally, you pay a higher rate than current floating, but it is fixed," Bell adds.
- Farmers may also wish to consider splitting a large loan into two smaller loans, keeping one on a floating rate and the other fixed. This strategy provides some protection against upward interest rate movement, while taking advantage of low prevailing rates, Ardron says.
- Another strategy is to seek lower rates for operating lines of credit. A potential change of security - maybe move to land if it's an unsecured line - might be a way to bring down interest rates, she notes.

Planning

- Now is also a good time to put together a plan to determine if you can meet financial obligations under different scenarios, Ardron says.
- Among those scenarios would be potential interest rate hikes of 0.5%, 1% or 5% - the good, the bad and the ugly.
- Also determine the farm's cost of production so that you have a better idea about the offsetting moves you'd need to make when a rate increase occurs.

Farmland values

- Interest rates may also impact the value of acreage.
- On the surface, higher rates would make land less affordable, discouraging buyers, and thereby pressuring prices lower.
- But one outcome of inflationary pressures, the catalyst for higher interest rates in the first place, is people moving their money into hard assets like real estate, Bell says.
- "Historically, that includes farmland," she says.
- Decide now if and how much acreage you may be willing to buy or sell, so you're prepared if the time comes to decide.

Bottom line

- *Financial markets expect the Bank of Canada to raise policy interest rates in 2022 but farmers can act now to prepare. Strengthen relationships with lenders, discuss loan options and identify financial obligations.*

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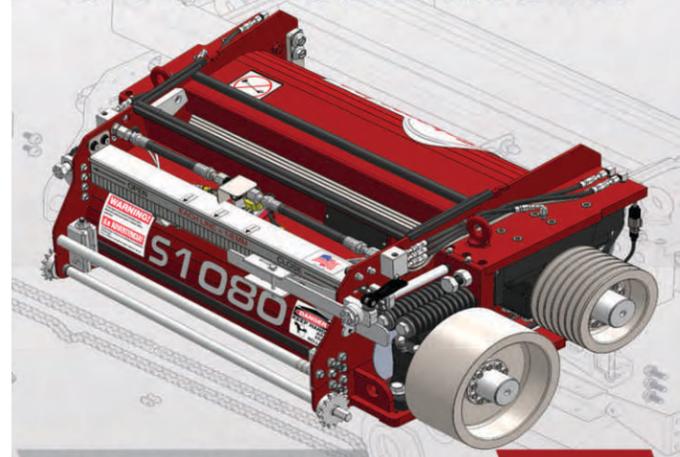
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Cooking for a Crew

Bacon Cheeseburger Bubble Up Casserole

Submitted by Jen Bashutski
Website credit: drizzlemeskinny.com

Ingredients:

- 1 7.5 oz package pillsbury biscuits
- 1 lb cooked lean ground beef
- 4 slices cooked bacon
- 2/3 cup light shredded cheese
- 1/4 cup ketchup
- 1/4 cup mustard or honey dijon
- 2 Tbsp bread crumbs
- 1/2 cup diced onions

- Cook both your ground beef and bacon on the stove, drain fat.
- Preheat oven to 350F, spray a 9x13 casserole dish.
- Cut up your 10 small pillsbury biscuits into 8 pieces each, spread evenly in the bottom of the casserole dish. Some ovens vary, so if you want you can pop the dough pieces that are in the dish in oven for about 5-10 minutes to assure they cook all the way through once mixture goes on top. (My oven is fine and does not require this step)
- In a bowl mix your ground beef, ketchup, mustard, diced onion, bread crumbs, 2 pieces of your bacon, chopped up (leave other 2 pieces aside) and 1/3 cup cheese (leave other 1/3 cup aside)
- Spoon meat mixture onto the dough pieces in your dish. Bake in oven for 20 minutes. Top with remaining cheese and bacon and return to oven for additional 10 minutes.



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